

Our mission is to enrich, extend, and deepen the educational experiences of East Penn School District students in Science, Technology, Engineering, Arts, and Math, the five pillars of critical thinking, creativity, innovation, and problem solving.











# A Positive Impact for the Future



#### Dear Friends:

On behalf of the East Penn School District Education Foundation, thank you for your support of our School District. The gifts you've made in 2019 and beyond do make an immediate positive impact in our schools and will continue to do so well into the future. Your contributions have provided the fuel and momentum for both our students and Teachers in their guests to advance the education of our young students.

With each and every visit to one of our schools, I have witnessed the dedication and passion of our Teachers and the administration. It is this passion that drives the foundation and the reason we exist. The Foundation believes that great teachers change lives and improve learning. The most effective way to harness great teachers is to support them in their desire to excel in their fields. The direct recipients of great teachers are the students

How do we accomplish our goals? We can't do it alone. Through several collaboration efforts with the District, we have found new ways to link our students to resources and learning experiences that will forever change their lives. With events like the Career Exploration Fair, we continue to try to connect local businesses and community leaders with the Foundation and more importantly the students to develop opportunities that benefit everyone.

We are pooling our resources together to better serve our students. Whether it is sharing exciting learning opportunities, connect students with mentors or providing financial support where it is needed, our community leaders, partners and supporter have stepped up to the plate and made our efforts possible.

Everything that has been accomplishment by this Foundation is made possible by the dedicated members of the Board of Directors and the generosity of our faithful supporters. We are grateful and humbled by the generous spirit of our supporters.

To our Teachers, we say keep up the great work. To our supporters we ask that you continue to push us, work with us and help us make a difference in the lives of our most precious assets, our children.

Salvatore B. Verrastro EPSD - Education Foundation President



## **Moving Forward at Full STEAM**

Committee Members: Joshua Levinson Denise Brosky Michael Mauro

For 2019, the STEAM Outreach Team promoted the mission of the EPSD Education Foundation through engagement with the community and by enhancing the relationship between STEAM professionals and educators within the East Penn School District. The team changed its name this year (i.e., from Community Outreach Committee) to better reflect its focus on fostering STEAM-related outreach between the community and the members the District.

The most significant accomplishment this year is the development and launch of the STEAM Outreach Team landing page on the Foundation website. The purpose of this page is to explain and to manage the primary objective of the Team—i.e., to connect STEAM professionals with classrooms who have similar interests and who want to foster STEAM education (e.g., through vetted ideas that include career speakers, STEAM-related topical talks/presentations, ask-a-scientist/virtual-in-residence inventors/scientists/engineers activities,

invention/innovation talks, technology demonstrations, etc.). Sign-up forms for both community members and educators are accessible via Google form links on the page, and these forms collect the basic information required depending on the person's role. All information from community members is subsequently gathered and reviewed by the Team and is shared, with permission, with teachers who are seeking specific professionals with expertise in a particular area. The teachers and professionals then coordinate their schedules and plan how to best facilitate the learning.

In addition to the website landing page, the STEAM Outreach Team maintained its presence and participation in a number of Foundation and District events so as to promote the Foundation and to solicit community and educator participation. This most notably included assisting with the planning and execution of the 2019 Career Exploration Fair, which exposed a wide array of local professionals to the mission of bringing STEAM learning opportunities to our students.

Moving forward, the STEAM Outreach Team will be seeking to build upon the successes of 2019. It intends to further focus on soliciting community member sign-ups and on encouraging educators to make requests for local professionals to visit and/or to interact with their classrooms. Furthermore, the Team plans to continue to bring the message of the Foundation to the community through its participation in District events and Foundation-sponsored activities.

### **Donations Make a Difference**

### **Committee Members:**

Chris DeFrain – Chair Dustin Grim Bryce Ruggieri Avery Smith Salvatore Verrastro John Zayaitz

### **Educational Improvement Tax Credit Program (EITC) Funding:**

The committee thanks Embassy Bank and Peoples Security Bank and Trust for their continued support of the foundation through their yearly EITC contributions. In 2019, New Tripoli Bank and American Bank also began supporting the foundation with EITC contributions. EITC funding is a great way for local businesses that pay Pennsylvania income taxes to use some of those tax dollars to fund STEAM education. Please contact a member of the Board of Directors if you would like to learn more about this tax credit.

#### **Event Sponsorship:**

Your company can sponsor one of our great yearly events that we hold. Your company can be the exclusive event sponsor of our Grant Gala, Career Exploration Fair, District Teacher's Day or our Chamber Foundation Partnered event. Our Grant Gala and Career Exploration Fair continue to be well attended events that we hope to grow in 2020.

### **Project Sponsor:**

The committee, along with the school district, helped develop a Prototyping Lab Wish List for STEAM initiatives. Do you want to fund a specific project that closely matches what your business specializes in? Do you want to fund specific STEAM initiatives that match your personal educational values? If so, visit our website to see the project opportunities that exist. We thank Snyder Hoffman Associates, Inc and Mack Trucks, Inc for supporting these projects in 2019.

### **Supporting Sponsor:**

The foundation has annual sponsorship opportunities that range from \$250 to \$25,000. These sponsors allow us fund many of our events, STEAM programs and other ongoing costs of running a foundation. We are thankful for all those that supported us in 2019. Please see our annual sponsorship opportunities at the end of this article.

### **Social Media Funding Opportunities:**

Did you know you could support the foundation by choosing us as your supporting organization on Facebook? Create your own Facebook fundraiser campaign and ask your friends and family to support local education. It is quick and easy to do. You can also support the foundation by choosing us as your charitable organization on Amazon Smile. 0.5% of all your eligible purchases go to support the charitable organization of your choice. Please see our website for more information about supporting us through Amazon Smile.

Please visit our website at https://www.epsdeducationfoundation.org to learn more about these sponsorship opportunities.



## **Expanding Our Reach**

Committee Members: Stanley K. Landis – Chair Dustin Grim Rodd Luckenbill

Three new members were recruited for election to the Foundation Board of Directors in 2019.

Jena Beky, a teacher representative, and Brian Leader, a community representative, were both elected to the Board. Jena Beky in January and Brian Leader in May. Jane Ervin, a community representative was elected to the Board in November and will begin her tenure as a Board member in January, 2020.

An existing Board member whose first term will expire in December, 2019 is Chris DeFrain. He is seeking a second three year term to begin in January, 2020. Additionally, the Foundation Board's school board representative, Dr. Ken Bacher, is being replaced by Joshua Levinson. Dr. Bacher is leaving the Foundation Board but maintaining his seat on the school board.

As of this writing the Board has two vacancies – a community representative and a teacher representative. The Nominations Committee will pursue filling these vacancies early in 2020.



### **STEAM Innovator Grants**

#### **Committee Chair - Heather Slatoff**

The East Penn Education Foundation 2019 - 2020 STEAM Innovator Grant Program awarded seventeen grants to the teachers of the East Penn School District. They funded STEAM (Science, Technology, Engineering, Art and Mathematics) focused programs in district classrooms K - 12. The grant expenditure was \$15,000. The program names, winners, and grades are listed inthe table below.

### 2019-2020 Grant Program Awards

Grant Title	Amount	Leader/School	
Building with Bloxels: Storytelling for the 21st Century	\$500	Megan Schuek/Wescosville	
East Penn Outdoor School: Let's Go Fishing	\$500	Rachel Collier/Eyer	
East Penn Outdoor School	\$500	Susan Bauer/Eyer	
East Penn Outdoor School: Up the Creek	\$500	) Katelyn Berndt/Eyer	
EPSD Live Weather Cam	\$500	Zachary LaBar/EHS	
Exploration of Fish in the Kindergarten Classroom	\$500	Kathleen Farrell/Macungie	
Illustration Stellar Death by Black Hole	\$500	Lexi Soboleski/EHS	
Innovating to Honor Veterans	\$500	Justin Phillips/Shoemaker	
Specdrums for Musical Investigation	\$500	Allison Lewis/Wescosville	
Student Activities Mural	\$500	Heather West/LMMS	
Coding Enrichment & Fun with Sphero Robots	\$1000	Rett Fisher/LMMS	
East Penn Outdoor School Needles in a Haystack	\$1000	Kelly Stellato/Eyer	
First Lego League	\$1000	Lusignea & Bealer/Eyer	
Incorporating STEAM for Special Needs	\$1000	Crystal Husser/Shoemaker	
Inspiration Genius Wall	\$1000	Katie Pfenninger/EHS	
Promoting Digital Literacy with Coding & Microcontrollers	\$1000	Dylan Peters/EPSD	
A Scientific Approach to Emotional Support	\$1000	Molly Griffith/EHS	
Greenhouse for Growing Great Science Students	\$3000	Patrick Campbell/LMMS	

Grants were announced on June 30, 2019 to the East Penn School District staff. Applications were accepted through September 30, 2019. Thirty-three (33) applications were submitted and received a blind reading and evaluation by twelve (12) members of the EPSD Education Foundation.

Seventeen grants, totaling \$15,000 were awarded on October 21, 2019. Grant implementation will run from October 2019 through May 31, 2020. Beginning with foundation members visiting the winning teacher's classrooms with a "big check" and balloons.

The grant award winners will contribute pictures and complete a final report that will be due on or before May 31, 2020. One hundred percent of the money awarded will be spent on the budgets proposed at the time of the initial applications and will be reported on the final grant reports. All items purchased with the grants (non-consumable) will be used in the classrooms again in following years. The East Penn School District Education Foundation Innovator Grants reached over 1,275 students in kindergarten through grade twelve.

# **Annual Tiered Sponshorships**

Opportunities	Brass \$250	Copper \$500	Bronze \$1,000	Silver \$5,000	Gold \$10,000	Platinum \$25,000
Recognition in Annual Report	Logo	Logo	Logo	Logo	Prominent Logo	1 Page Article + Prominent Logo
Foundation Website Recognition (projected 20,000 page views per year)	Website Listing	Website Listing	Website Listing	Website Logo	Home Page Logo	Prominent Home Page Logo
Recognition in EHS Fall & Spring Theater Production Play Bills (9,000 printed per year)	N/A	N/A	1/8 Page Ad	1/4 Page Ad	1/2 Page Ad	Full Page Ad
Logo on "Big Check" Presentations	N/A	N/A	N/A	Logo	Logo	Prominent Logo
Recognition at Foundation Community Outreach Events	N/A	N/A	N/A	Logo on Banner		Company Banner Displayed (3' x 6' max)
Coordinated Publicity	N/A	N/A	N/A	Press Release with "Big Check" Photo-Op		
Foundation Gala Event	N/A	N/A	N/A	N/A	4 Tickets + Program Listing	8 Tickets + Program Listing + Banner
Foundation Career Fair	N/A	N/A	N/A	N/A	VIP Table	Prime VIP Table + Program Listing + Banner
Teacher Innovation Grants	N/A	N/A	N/A	N/A	N/A	Logo on All Literature
Social Media	N/A	N/A	N/A	N/A	N/A	Pinned Position on All Social Media Pages
EPSD District Day Event	N/A	N/A	N/A	N/A	N/A	Co-Branding of Logo on Promotional Item





### We would like to thank the following organizations who's generosity made this past year possible:

3Seed Marketing Aetna Foundation American Bank

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Lehigh Valley Health Network

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LVRG - Red Robin Mack Trucks

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The Erie Community Foundation
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The Mix Bartending School

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### **Officers**

John Zayaitz—President Campbell, Rappold & Yurasits

Dustin Grim - Vice President EPSD Faculty

Chris DeFrain—Secretary Red Robin - Lehigh Valley Restaurant Group

> John Hemak —Treasurer New Tripoli Bank

### **Community Representatives**

Jane Ervin Retired

Dustin Grim Schantz Funeral Home

> Stanley K. Landis Retired

Brian Leader Lehigh Valley Health Network

John Mulder
3Seed Marketing|Design|Interactive

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> Salvatore Verrastro Spillman Farmer Architects

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# **Above and Beyond**



www.epsdeducationfoundation.org



# Put Learning in Motion